

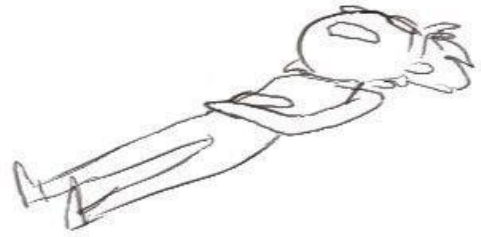
YESS!

The Power of Relationships in Business



YESS!

things i don't feel like doing today:



MOVING.



YESS!

In Chinese, the word “business” is
defined as

**“help each other make
a meaningful living”**

Christine Chen, Kilop USA, Inc.

YESS!



All things being equal, we choose to do business with people we know, like and **trust.**





13 ways to Build Trust
from *The Speed of Trust* by Stephen Covey

- 1. Talk Straight**
- 2. Demonstrate Respect**
- 3. Create Transparency**
- 4. Right Wrongs**
- 5. Show Loyalty**
- 6. Deliver Results**

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7. Get Better

8. Confront Reality

9. Clarify Expectations

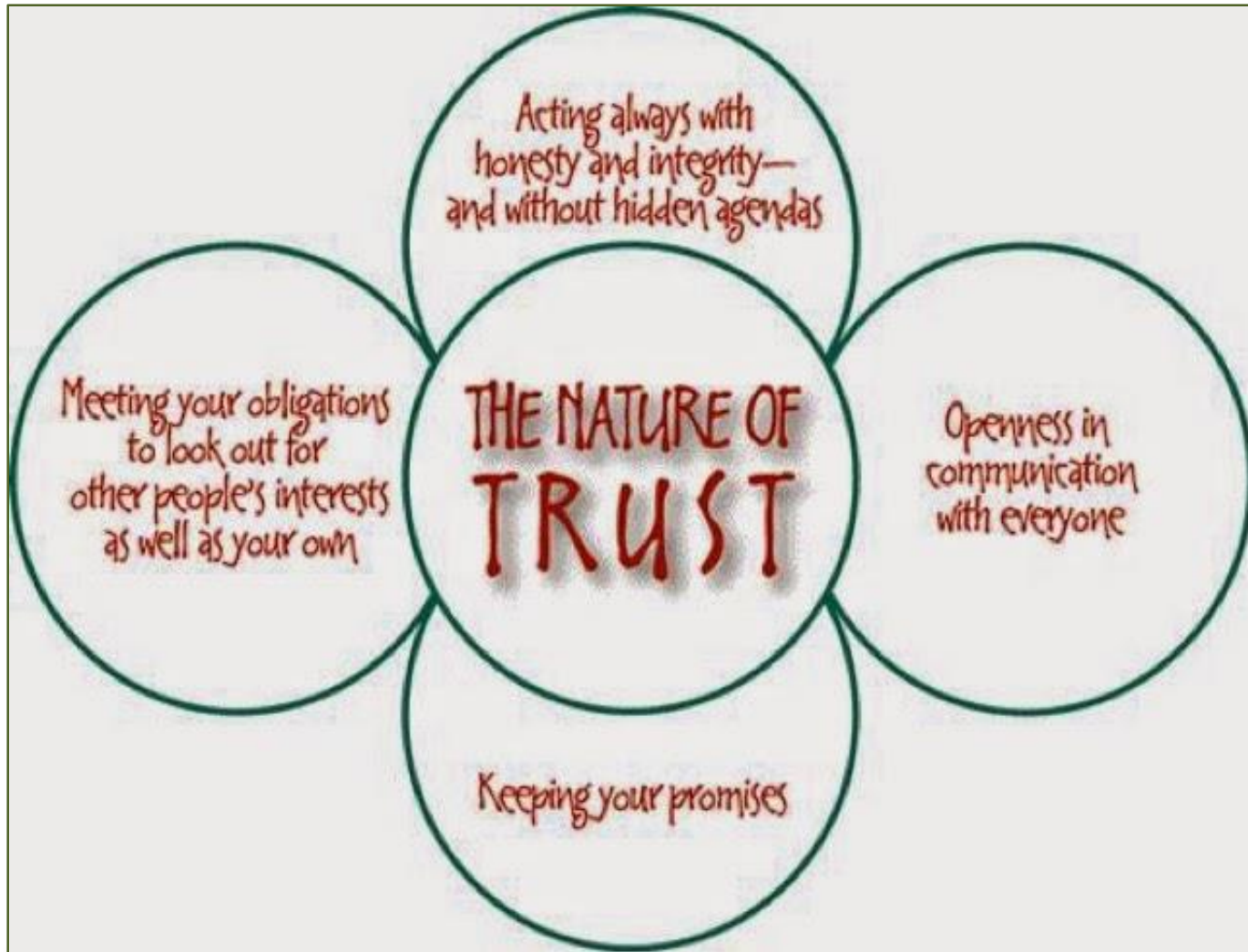
10. Practice Accountability

11. Listen First

12. Keep Commitments**

13. Extend Trust

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"The ability to establish, extend, and restore trust with all stakeholders – customers, business partners, investors and coworkers – is the key leadership competency of the new, global economy."

Stephen M. R. Covey



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**RELOCATING HAS
EVERYTHING TO DO
WITH TRYING TO
HANDLE FUTURE
GROWTH PROPERLY.**

Catherine Misko

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Thank you!

Please see us to learn
more about our
offerings at YESS!